

Appendix A

Bristol Accord Domain	Outcome	Proxy	Source	Unit	Value	Date
Active Inclusive and Safe	Improved well-being through cultural, recreational and sports activities	Estimated weekly cost of private sports tuition	SROI on Growing Social Capital (Wright and Schifferes, 2012)	Cost per person	2844	2010
		Contribution of sport to wellbeing	Department for Culture media and sport 2014 Quantifying and Valuing the Wellbeing Impacts of Culture and Sport https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/304899/Quantifying_and_valuing_the_wellbeing_impacts_of_sport_and_culture.pdf	pp	1127	2014
		The annual amount that single retired households who are mainly dependent on the State Pension spend on 'recreation and culture'.	http://www.ons.gov.uk/ons/rel/family-spending/family-spending/family-spending-2012-edition/index.html	per household	988	
		Value of sports arts engagement	Department for Culture media and sport 2014 Quantifying and Valuing the Wellbeing Impacts of Culture and Sport https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/304899/Quantifying_and_valuing_the_wellbeing_impacts_of_sport_and_culture.pdf	pp	1084	2014
	Improved social capital, community ties and strengthened civic engagement through greater use of community space	Average Annual spend on culture, recreation and leisure	Greenspace Scotland, Expenditure and Food Survey	£ per annum per household	3599	2009
		Cost of mental health problems exacerbating a long term health condition	http://www.kingsfund.org.uk/sites/files/kf/field_publication_file/long-term-conditions-mental-health-cost-comorbidities-naylor-feb12.pdf	p.p	1760	2012
		Value of increased happiness through living near green space	http://www.bbc.co.uk/news/science-environment-13616543	p.p pa	300	2014
	Improved social inclusion and access to community resources	Value to an individual (aged 25-49) of feeling like they belong in their neighbourhood.	Global Value Exchange, SROI Network (Campbell)	p.p pa	2252	2014
		Value ascribed to a good neighbour	http://blog.zoopla.co.uk/2012/05/08/whats-neighbour-worth/	per household	15321	2012
		Average local authority spend per resident	https://www.gov.uk/government/news/how-will-councils-spend-your-53-billion-this-year	per person	1017	2011
	Increased volunteering and potential for greater community participation and development	Value that frequent volunteers place on volunteering	SROI Network VOIS Database - Fujiwara and Campbell (2011)	p.p	14604	2011
		Value placed by a local authority on volunteering	http://www.valeofglamorgan.gov.uk/en/our_council/council/minutes_agendas_and_reports/reports/voluntary_sector_joint_liaison/2014/14-07-09/Economic-Value-of-Volunteering.aspx	per hour	11	2014

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	Cost of supporting a young person in a job readiness programme	https://www.gov.uk/government/publications/social-value-act-information-and-resources/social-value-act-information-and-resources	per person	943.37	2015	
	Volunteers Develop their coaching and mentoring skills	http://www.beamentor.org/main/aboutmentoring/mentoringcost.asp	Per person	\$1500	2015	
Reduced social isolation for community members	Annual value attributed to talking to neighbours more frequently	BHPS Data 1997-2003, from Powdthavee (2008) Putting a Price tag on friends, relatives and neighbours, Journal of Socio-Economics 37(4), 1459-1580	p.p	18421	2008	
	Quality of life improvements associated with a reduction in depression	http://www.lse.ac.uk/LSEHealthAndSocialCare/pdf/Report-HC-WC-1-6.pdf and http://ps.psychiatryonline.org/data/Journals/PSS/22159/pss6304_0319.pdf	p.p	585	2012	
	The value of feeling more confident in being with family and other people as a result of taking part in an adult learning course	https://www.gov.uk/government/publications/valuing-adult-learning-comparing-wellbeing-valuation-and-contingent-valuation	p.p	690	2012	
	Suicide prevented	Potential cost saving from 2009. Sourced from http://www.wikivois.org/index.php?title=Serious_suicide_attempt_costs_per_unit based on S. Walby, 2004, 'The cost of domestic violence', Women and Equalities Unit	p.p	9190	2009	
	Savings from the reduced cost of treating depression	Treatment costs of depression: Thomas and Morris 2003. Cost of depression amongst adults in England 2000. Incidence of depression: Singleton et al 2001	p.p	242	2000	
Well Run	Improved capacity for local solutions to local problems	Average size of a charitable donation in the UK	SROI	£ pa. per household	423	2010
		Value per volunteer in UK	http://www.ivr.org.uk/ivr-volunteering-stats/176-how-many-people-regularly-volunteer-in-the-uk	per volunteer	1666	2015
		Average cost of trustee training	http://www.ccla.co.uk/home/Training%20courses%20for%20charity%20trustees%20programme.pdf	per person	75	2014
	Improved trust, relationship building and group participation	Annual value attributed to change to seeing friends and relatives most days from once or twice a week	BHPS data 1997-2003 analysed by Powdthavee (2008)	p.p pa	18226	2008
		Average cost of relationship counselling	http://www.mumsnet.com/Talk/relationships/1442012-How-much-does-it-cost-to-get-Relate-counselling	per session	35	2015
		Cost of Business Leadership Training	http://www.london.edu/education-and-development/executive-education/topic/leadership/essentials-of-leadership?gclid=CLDa2ZmrtMYCFSotWwodsYYDGw#.VZDt_Fz4uFl	per person	7800	2015
		Average cost of a personal development course	https://corporatecoachgroup.com/courses/personal-development-training	Per person	850	2015
	Strengthened public and civic engagement	Value to an individual of being member of a social group	Global Value Exchange, SROI network (Campbell, 2010)	p.p pa	1263	2010

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	Average cost of councillors allowances at district level	http://www.telegraph.co.uk/news/politics/9504157/Council-expenses-rising-by-up-to-28-per-cent-despite-downturn.html	p.p pa	4500	2011	
	Average cost of a meeting with a council official	http://www.expressandstar.com/news/2015/02/09/face-to-face-meetings-to-fall-as-wolverhampton-council-services-move-online/	per meeting per person	7.3	2015	
Improved efficiency and dynamism of community and voluntary sector	dft estimation of business time savings	SROI Network VOIS Database	Cost per hour saved by organisation	58	2002	
	Typical cost of quality assurance	http://www.world-cert.co.uk/wp-content/uploads/Typical-Costs.pdf	per organisation	1400	2012	
	Average salary of a project worker	http://www.totaljobs.com/salary-checker/average-project-worker-salary	per year	17000	2015	
Improved leadership and agency for individuals in the community	Cost of leadership management training course	Corporate Coach Group	£ per person	795	2013	
	Cost of advocacy	http://www.childrensociety.org.uk/news-and-blogs/our-blog/calculating-cost-independent-advocacy	cost per hour	31	2013	
	Costs for a parliamentary campaign	http://www.islington.gov.uk/involved/involvedvoting/electionhow/Pages/campaign_cost.aspx	per campaign	7150	2015	
Environment	Carbon reduction through sustainable behaviours and increase in green space	Value of carbon savings from growing vegetables on allotments	SROI Network VOIS Database - Climate Challenge Fund Food Route Map 2009 http://www.sd-commission.org.uk/publications.php?id=994	per sq m p.a	0.083	2009
		Expenditure on energy per family per year	ONS Family Spending, Edition 2014. http://www.ons.gov.uk/ons/rel/family-spending/family-spending-2011-edition/index.html	per family	3868.8	2014
		Cost per head of damage to water and roads	http://www.wwf.org.uk/filelibrary/pdf/soilerosionengwales.pdf	per person	1.6	2014
	Improved water and soil quality	Willingness to Pay for improved water quality	Hanley et al (2002) https://dspace.gla.ac.uk/bitstream/1905/368/1/2002_9.pdf	per household p.a	7	2002
	Improved flood management	Estimate of ground and surface flood management costs for Greenwich Borough	Environment Agency	per sq m p.a	0.2	2009
	Increased aesthetic and cultural value of physical environment	Average annual household spend on recreation and culture	ONS Family Spending, Edition 2011. http://www.ons.gov.uk/ons/rel/family-spending/family-spending-2011-edition/index.html	per household p.a	3437	2010
		Annual cost of family membership for National Trust	http://www.nationaltrust.org.uk/membership/	per family	104	2015
	Improved resource efficiency adoption of renewable energy	Costs of carbon saved by generating renewable energy	Global Value Exchange	p.p	13	2010

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		Cashable benefits from investing in renewables	http://www.apse.org.uk/apse/index.cfm/research/current-research-programme/powerful-impacts-exploring-the-social-and-economic-benefits-of-renewable-energy-schemes/#	per £	2.9	2012
	Local Growing and Environmental Impact	Better Food Management can reduce household food bills	(http://www.ons.gov.uk/ons/rel/family-spending/family-spending/2014-edition/sty-the-headlines.html) http://www.bbc.co.uk/guides/zt7syrd#zyhgcdm	Per family – per week	58.80	2013
		Reduction to grocery bills by growing your own vegetables	http://www.thisismoney.co.uk/money/saving/article-2049581/Grow-food-chop-1-300-grocery-bill.html	Per family – per year	1300	2011
		Cost of therapy	http://www.nhs.uk/conditions/stress-anxiety-depression/pages/free-therapy-or-counselling.aspx	Per person – per hour	70.00	2014
		Per-capita costs of obesity to society	http://www.consultancy.uk/news/1278/mckinsey-obesity-costs-uk-society-73-billion-per-year	Per person per year	78.00	2015
Well Designed and Built	Improved protection, management and conservation of historic resources	Tourism value of heritage	Effect, Valuation of the Historic Environment.	£ per year per household	22.6	2013
		Annual cost of family membership for English Heritage	http://www.english-heritage.org.uk/join/	£ per family	88	2015
		Average spend on tourism to create a job	http://www.hlf.org.uk/heritage-and-economy#.VZBffVz4vll	per job created	59,000	2007
	Increased or improved open green spaces and recreational infrastructure	Average family spend on sports/leisure	Greenspace Scotland SROI, FES	Per household per annum	291	2009
		Value of greenspace	http://www.neighbourhoodsgreen.org.uk/casestudy/display?casestudy=43	Per ha	115,000	2015
		Average price per acre of amenity land	http://www.fwi.co.uk/community/topic/grazing-land-values/	per acre	15000	2012
	Improved access and affordability to quality housing	Compensation value for 'average' quality compared to 'good' quality housing association homes.	Global Value Exchange, The Social Impact of housing, Fujiwara (2013)	Per household per annum	326	2013
		Homelessness prevented	www.crisis.org.uk/downloads.php/121/HowManyHowMuchFull.pdf and http://www.wikivois.org/index.php?title=Permanent_social_housing_costs_for_homeless_people	p.p	4500	2003
		Average annual rent for affordable housing	http://www.theguardian.com/housing-network/2014/feb/03/affordable-housing-meaning-rent-social-housing	per household	9308	2014
	Reduction in crime and the perception of crime	Opportunity cost in lost earnings (at national minimum wage) of a 6 month custodial sentence	Global Value Exchange	p.p	5543	2010
Average cost of crime against the person		https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/191497/Green_book_supplementary_guidance_economic_social_costs_of_crime.pdf	p.p	19000	2000	
Average cost of a house fire		http://www.royalgreenwich.gov.uk/info/870/community_safety/222/arson	per house	21500	2015	

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		Anticipation costs of crime	https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/191497/Green_book_supplementary_guidance_economic_social_costs_of_crime.pdf	per dwelling	430	2000
	Improved resilience of natural and man-made structures against disasters	Local residents willingness to pay to keep the canal	Global Value Exchange, SROI Network	p.p	0.94	2009
		Local residents willingness to pay to avoid flooding	http://www.gov.scot/Publications/2007/04/02121350/5	p.p	200	2007
		Spend on flood defences per head	www.parliament.uk/briefing-papers/sn05755.pdf	per head	11	2014
Well Connected	Increased use of public transport and reduced dependence on private cars	Estimated cost per mile of a vehicle movement for leisure purposes	SROI Network VOIS Database	£ per hour	6.46	2002
		Value of a child walking to school	http://www.local.gov.uk/documents/10180/5854661/Making+the+case+for+public+health+interventions/b6e8317e-dd06-492b-a9a3-c7da23edbe43	p.p	768	2012
		Difference between car and bicycle mileage rates	https://www.gov.uk/government/publications/rates-and-allowances-travel-mileage-and-fuel-allowances/travel-mileage-and-fuel-rates-and-allowances	per mile	25p	2011/12
	Improved community health and service provision	Cost of a community health visit	SROI Network VOIS Database (Older persons advice project SROI report)	£ per visit	40	2008
		Average cost of an inpatient stay in hospital	http://www.local.gov.uk/documents/10180/5854661/Making+the+case+for+public+health+interventions/b6e8317e-dd06-492b-a9a3-c7da23edbe43	p.p	3283	2012
		Average cost of one year residential care	ONS	p.p	28,808	2014
	Improved health and well-being for local residents	Valuation for improved emotional well being arising through the Common Assessment Framework	Troubled Families Cost Database (New Economy)	Cost saving per family	1698	2010
		Ambulance journey to hospital & A&E Attendance	http://www.local.gov.uk/documents/10180/5854661/Making+the+case+for+public+health+interventions/b6e8317e-dd06-492b-a9a3-c7da23edbe43	Per visit	349	2012
		The average annual cost of hiring a carer for an hour a week. Annual figure for a 14 hour week converted into an hourly figure and multiplied by 52 weeks to get an annual cost	Independent Money Advice Service www.moneyadvice.org.uk/en/articles/care-home-or-home-care	Per person per week		
		Average cost of last year of life care	http://www.local.gov.uk/documents/10180/5854661/Making+the+case+for+public+health+interventions/b6e8317e-dd06-492b-a9a3-c7da23edbe43	p.p	10425	2012
Improved access to regional, national and international networks	Cost of a networking/training event and one hour of time devoted to networking at the average hourly earnings rate	Global Value Exchange, Whitebarn Consulting	p.p	79	2014	

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	Average cost of a LEADER transnational project	http://ec.europa.eu/agriculture/rur/leader2/rural-en/biblio/cooperation/cooperation.pdf	cost per project	9600	2001
	Average cost of secondary school trip overseas	http://www.telegraph.co.uk/finance/property/schools/8541832/Are-these-overseas-school-trips-just-pricey-package-holidays.html		1411	2100
Improved access to public, private and consumer services for local residents	Average spend on social activities	SROI for the Scottish investment Fund (Family Spending 2009)	£ p.a per household	619	2009
	Additional cost of living in a rural area in terms of access to services	http://www.jrf.org.uk/publications/minimum-income-rural-households	£ per household	9000	2010
	Cost of average savings from using online shops and services	PriceWaterhouse Coopers (2009)	p.p.pa	560	2009
	Reaching Communities Grant	www.fit4funding.org.uk/.../funding_for_community_centres_13.doc	per organisation	10000	2015
Fair for Everyone Increased living conditions and welfare for local citizens	Landscape value of woodland.	Willis et al (2003)	£ per household per annum	418	2003
	Average spend of households per year	http://www.ons.gov.uk/ons/rel/family-spending/family-spending/2014-edition/index.html	£ p.a per household	26884	2013
	Average spend of households on housing per year	http://www.ons.gov.uk/ons/rel/family-spending/family-spending/2014-edition/index.html	£ p.a. per household	7691	2013
Improved links and synergies between neighbouring and global communities	Value to an individual (aged 25-49) of feeling like they belong in their neighbourhood.	Global Value Exchange, SROI Network (Campbell)	p.p pa	2252	2014
	Average salary of a community development worker	http://www.prospects.ac.uk/community_development_worker_salary.htm	p.p pa	20750	2014
	Average cost of a LEADER project with a focus on trans-national cooperation	https://cumbria.citizenspace.com/cumbria-county-council/chief-executives-office/solway-border-and-eden-and-cumbria-fells-and-daales/supporting_documents/19891%20Solway%20Border%20and%20Eden%20executive%20summary%20PR.pdf	per initiative	34000	2014
Increased empathy and understanding	Cost of equality/disability awareness training	SROI Network VOIS Database - Sense-Ability http://sense-ability.co.uk/disability.htm	p.p	454	2010
	Average cost of family mediation	http://www.nfm.org.uk/index.php/family-mediation/cost-of-mediation	per session	675	2007
	Average cost of employment tribunal discrimination award	http://www.telegraph.co.uk/finance/jobs/8288800/Average-discrimination-tribunal-payouts.html	per case	52087	2011
Improved ability to affect local change	Cost estimate for Local Authorities of implementing proposed duty to promote local democracy	Global Value Exchange, SROI Network	Per District	48679	2011
	Average salary of a marketing consultant	http://www.payscale.com/research/UK/Job=Marketing_Consultant/Salary	p.p pa	33644	2015
	Average cost of advocacy	http://www.childrenssociety.org.uk/news-and-blogs/our-blog/calculating-cost-independent-advocacy	per hour	35	2013

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	Improved life satisfaction	Value of mental health component on Quality of Life Adjusted year (NICE recommended expenditure of QALY is 30K)	Centre for Mental Health, June 2003	p.p		2010
		Average unit cost to the NHS of treating someone with depression	Accessed from http://www.wikivois.org/index.php?title=Depression_costs_to_the_NHS McCrone, P., Dhanasiri, S., Patel, A., Knapp, M. and Lawton- Smith, S. (2008) Paying the price: The cost of mental health care in England until 2026. London: The King's Fund	p.p	2026	2006
		Value attributed to housing arising from good neighbours	http://www.confused.com/mortgages/articles/good-neighbours-add-19400-to-property-value	per house	19400	2013
Thriving	Increase in the creation of new micro-enterprises	Turnover of a micro-business and return on investing in innovation.	BIS Small Business Survey 2010	£ per business p.a	40295	2010
		Median turnover of a micro-business	http://www.fsb.org.uk/policy/assets/fsb%20icm%20annual%20survey%20uk.pdf	per business	100000	2010
		Average cost of starting a micro-business	http://www.businesszone.co.uk/topic/finances/average-cost-starting-business-94000-report-claims/42871%20	per business	41458	2012
	Increase in entrepreneurship and innovation	Earnings differential realised by completing an HND/HNC equalisation	SROI Network (Sianesi) (2003)	£ p.a.	2323	2009
		Average earnings of a small business owner	http://www.cebr.com/reports/cost-of-small-business-employment/	£ p.a	34000	2014
		Average cost of employing a graduate	www.parliament.uk/briefing-papers/sn05755.pdf	per graduate	25000	
	Increased employability of local people	Employment Incentive costs	SROI Wiki Vois Database - The Work programme, DWP. http://www.dwp.gov.uk/docs/the-work-programme.pdf	p.p	4000	2012
		Employment gained - average increase in income	http://www.employabilityinscotland.com/key-themes/social-return-on-investment/sroi-real-jobs-evaluation/ and http://www.wikivois.org/index.php?title=Gainning_work_value_to_the_individual	p.p	8240	
	Development of innovation and value added	Added value from investing in precision agriculture	Godwin, R. J., et al. An economic Analysis of the potential for precision farming in UK cereal production. Bio systems engineering (2003) vol. 84(4), pp.533-545).	£ per ha per year	22.4	2013
		Innovation support (voucher scheme)	https://www.gov.uk/innovation-get-details-about-innovate-uk-funding-competitions	per business	5000	2015
		Average cost of a patent	http://www.dehns.com/site/information/information_sheets/the_cost_of_a_patent/	per patent	4500	2015
	Skills development and improvement for residents, children and workers (Including migrant workers)	Value to an individual of moving from unemployment to a secure job	Global Value Exchange, SROI Network	£ per person per year	12164	2014
Unfair dismissal financial settlement following a tribunal		https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/32701/12-1038-unfair-dismissal-compensatory-awards-impact.pdf	p.p	5000		

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		Average increase in earnings from achieving and NVQ2	http://webarchive.nationalarchives.gov.uk/20130401151715/http://www.education.gov.uk/publications/eOrderingDownload/RR821.pdf	£ per hour	6	2007
		Average cost of a 2 week educational placement	https://www.ioe.ac.uk/Study_Departments/Post14_LC2.pdf	Per person	£138	20120
		Average fine for children missing school	http://www.bbc.co.uk/news/education-28687541	Per family	£60	2014
		Cost of preventing school exclusion	https://www.ioe.ac.uk/Study_Departments/Post14_LC2.pdf	Per person	£28,555	2007
		Average cost of private GCSE tuition	http://www.bbc.co.uk/news/education-28687541	Per person/per hour	£23.15	2014
Well Served	More substantive links between organisations and service providers	dft estimation of business time savings	SROI Network VOIS Database	Cost per hour saved by organisation	58	2002
		average costs per day of community outreach	http://www.merton.gov.uk/health-social-care/adult-social-care/disabled/communityoutreach.htm	per day per person	52.8	2015
		costs per head of joint working	https://www.google.co.uk/#safe=active&q=population+of+havering	per person in the local authority area	52	2012
	Greater sense of cohesion and cooperation across different sectors	Cost of time spent collaborating	Global Value Exchange, Whitebarn Consulting	Cost per organisation p.a	823	2014
		contribution of sport to social cohesion	http://www.sportengland.org/research/benefits-of-sport/social-value-of-sport/	return per £ of public investment	7.31	2013
		Average cost of achieving life goals	http://www.lloydsbankinggroup.com/Media/Press-Releases/2014/lloyds-bank/877000-the-cost-of-meeting-life-goals-for-the-average-uk-couple/	pp p.a.	5380	2014
	Improved performance of local schools and educational institutions	Average annual salary of 16-17 year olds in FT work	SROI Network VOIS Database (ONS 2008)	Average annual salary of 16-17 year olds in FT work	10736	2008
		Average salary of a modern apprentice	http://www.myworldofwork.co.uk/what-is-a-modern-apprenticeship	Average annual salary of a modern apprentice	12948	2014
		Average increase in education from having a degree	http://www.bbc.co.uk/news/education-12983928	Average increase in salary per year	12000	2011

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Improved family and children's services	Cost of family therapy	Family Therapy UK	Cost per family	275	2013
	Average State Spend on Health Per Person	http://www.local.gov.uk/documents/10180/5854661/Making+the+case+for+public+health+interventions/b6e8317e-dd06-492b-a9a3-c7da23edbe43	p.p	1793	2012
	Average cost of earnings foregone by youth unemployment	https://www.princes-trust.org.uk/PDF/Princes%20Trust%20Research%20Cost%20of%20Exclusion%20apr07.pdf	p.p.	242	2007
Improved access to local facilities for local residents	Cost of round trip to nearest supermarket	Global Value Exchange, SROI Network	Cost per person p.a	381	2013
	Cost of stress counselling to help service users maintain their stability in the face of stressful circumstances	An evaluation of social added value for Real Jobs, the Action Group, Edinburgh Funded by The Scottish Government, Employability and Tackling Poverty Division August 2010 http://www.employabilityinscotland.com/media/121757/sroi_real_jobs_evaluation_accredited.pdf	Cost per person	362	2010
	Savings from transacting services online rather than face to face, by telephone or by post. Calculation from the average number of transactions multiplies by the difference between the average cost of an offline transaction vs an online	PriceWaterhouse Coopers (2009)	Per transaction	52	2009
	Amount saved to a household by having access to broadband	https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/257006/UK_Broadband_Impact_Study_-_Impact_Report_-_Nov_2013_-_Final.pdf	Per household	5.23	2015